

ROSTER ANALYSIS WORKSHEET

- 1 . List the names and classifications of your current members on the Roster Analysis Worksheet.
- 2 . Compare your members' classifications to the job classifications listed below.
- 3 . Identify occupations not represented in the club. Also use resources such as chamber of commerce and city directories.
- 4 . Compile Prospect Profiles.
- 5 . Use as your Invitation List.
- 6 . Use the Prospect Profile sheet to keep track of your prospects.

A

Accountant
Adjuster
Advertising Executive
Agricultural Agent
Airport Authority
Apartment Manager
Assessor
Architect
Artist
Attorney
Auctioneer
Auditor
Automobile Dealer

B

Bakery Owner/Manager
Banker
Barber
Beverage Distributor
Biologist
Boat Equipment Dealer
Booking Agent
Bookkeeper
Broadcaster
Broker
Building Contractor

C

Carpenter
Caterer
Certified Public Accountant
Chemist
Chamber of Commerce
Chiropractor
City/Town Council Member
Clergy
Consultant
Contractor
Counselor
Court Reporter

D

Dairy Owner/Manager
Dentist
Dermatologist
Designer
Developer
Dietitian
Direct Mail Executive
Distributor
Doctor
Dry Cleaner
Drywall Contractor

E

Editor
Educator

Electrician
Employee Relations Consultant
Engineer
Engraver
Equipment Rental Owner
Estate Planner
Executives
Exterminator

F

Farm Equipment Store Owner
Farmer
Finance Company Owner
Financial Planner
Fire fighter
Florist
Foundation Director
Fund-raiser
Funeral Director
Furniture Dealer
Furrier

G

Gardener
Geologist
Graphic Artist
Grocer
Guidance Counselor
Gunsmith
Gynecologist

H

Haberdasher
Hardware Store Owner
Historian
Horticulturist
Hotel/Motel Manager

I

Illustrator
Importer
Inspector
Insurance Agent
Interior Decorator
Investigator
Investment Analyst

J

Janitorial Service Owner
Jewelry Dealers/Repair
Job Analyst
Judge

K

Kennel Operator
Kindergarten/Pre-school Director

L

Landscaper

Laundry Operator
Lecturer
Librarian
Lithographer
Livestock Broker
Locksmith
Lumber Dealer

M

Magazine Editor
Manufacturers' Representative
Marine Equipment Owner
Marketing Director
Marriage Counselor
Massage Therapist
Meat Packer
Meteorologist
Military Officer
Musician

N

Naturalist
Newspaper Publisher
Novelty Company Owner
Nurse
Nutritionist

O

Occupational Therapist
Office Equipment Store Owner
Oncologist
Optician
Optometrist
Orthodontist

P

Painter
Paper Company Representative
Pediatrician
Pharmacist
Photographer
Physical Therapist
Physician
Pilot
Plant Manager
Playwright
Plumber
Podiatrist
Police Officer
Printer
Psychologist
Professor
Programmer
Public Relations Executive
Publisher
Purchasing Agent

Q

Quality Control Consultant

R

Radio Station Manager
Real Estate Agent
Recreational Director
Restaurateur

S

Safety Consultant
Salesperson
School Superintendent
Scientist
Secretary
Social Worker
Sporting Goods Store Owner
Stock Broker
Surgeon
Surveyor

T

Tailor
Taxidermist
Technician
Telecommunications Manager
Telephone Company Manager
Television/Video Dealer
Training Consultant
Travel Agent

U

Underwriter
Upholsterer
Utility Manager

V

Veterinarian
Videographer
Video Repair Store Owner

W

Welder
Window Company Owner
Writer

X

X-ray Technician
X-ray Supplies Salesperson

Y

YMCA/YWCA Administrator
Youth Center Administrator

Z

Zoning Consultant
Zoologist
Zoo President/Executive

